Welcome

For more than 100 years, Good Samaritan has been fortunate to provide world-class health care to the residents in Knox County and surrounding communities. The delivery of health care is changing every day, but we remain vigilant in our mission to provide excellent health care by promoting wellness and healing through trusting relationships.

Good Samaritan and its more than 1,900 employees continue to grow and expand its services. The hospital welcomed four new physicians in 2016; Elizabeth Ashworth, MD, Thoracic Surgeon; Allie Thomas-Fannin, MD, Psychiatry; David Miller, DO, Orthopedic Surgeon; and Brittany Serratos, MD, Anesthesia. Sixteen advance practice providers also joined Good Samaritan in 2016 in different fields ranging from psychiatry to family practice.

As we look to the future, we continue to grow as an organization and develop new processes to provide the best health care possible to our patients. Good Samaritan is fortunate to be part of a community that supports its vision to be the regional center of excellence in health and wellness. Our focus will always be our patients and how we can best care for them. In a world of uncertainty and change, you can trust that Good Samaritan will remain your leader in safe health care.

Sincerely,

Rob McLin
President & CEO

Mission: Provide excellent health care by promoting wellness and healing through trusting relationships.
Vision: To be the regional center of excellence in health and wellness.
Good Samaritan serves 253,237 residents throughout 10 counties in southwestern Indiana and southeastern Illinois.
Senior Leadership

Rob McLin
President & CEO

Thomas Cook
Chief Financial Officer

Karen Haak
Chief Nursing Officer

Charles Hedde, MD
Chief Medical Officer

Matt Schuckman
Vice President of Operations

Adam Thacker
Chief Operating Officer of Physician Network

Dean Wagoner
Vice President of Human Resources

Andrea Cole
Executive Director of Behavioral Health
Board of Governors

Jim Zeigler
Chairman

Ralph Jacqmain, MD
Vice Chairman

Mary Cay Martin
Secretary

Susan Brocksmith

Tim Ellerman

Trent Hinkle

Kellie Streeter
**Community Impact**

### Spring Screenings

Women have a habit of neglecting their own health. This is why Good Samaritan hosts the "Spring Screenings" event every year. In June of 2016, the 11th annual women's health event encouraged 293 women attending to make their own health a priority. Numerous free-of-charge health screenings were provided as well as information about health, nutrition, exercise and stress relief.

### Men's Health Tune Up

Men often fail to pay attention to their health. This is why the annual "Men's Health Tune Up" is just for them. The 2016 event, attended by 549 men, offered a variety of free health screenings and information. Clinicians were also on hand to educate men about their health and what steps they can take to live a healthier lifestyle.

### Hands-Only CPR

Proper training for performing CPR is essential. In 2016, Good Samaritan's Clinical Informatics and Education Department provided an estimated 100 free hands-only CPR sessions. Hands-Only CPR is without mouth-to-mouth breaths and can be used on teens and adults who suddenly collapse in an "out-of-hospital" setting (such as at home, at work or in a park).

### Germ Busters

Hand washing is important for preventing the spread of countless illnesses, including the cold and flu viruses, especially in children. The Germbusters program teaches students the correct way to thoroughly wash their hands and the health benefits of doing so. Community Health Services at Good Samaritan brought the Germbusters program to 123 first grade students and preschool / daycare children in 2016.

### Fit Kids

Good Samaritan is fighting obesity in children with its Fit Kids program. The program targets third, fifth, seventh and ninth graders. Registered nurses spend three, 30 to 45 minute sessions with students in Vincennes Community, Vincennes Catholic, South Knox and North Knox school corporations promoting healthy food habits and healthy activity. Throughout 2016, there were 2,976 children who participated in Fit Kids.

### Screening Mammograms

One in eight women in the United States will develop invasive breast cancer during their lifetime. Early detection is key to finding and treating breast cancer. Screening mammograms find cancers before they start to cause symptoms and ultimately save more lives. In 2016, Good Samaritan's Breast Care Center performed 5,396 screening mammograms.
Primary Care Clinic

Good Samaritan's founding principle is that every person should have access to basic medical care, regardless of their ability to pay. The Primary Care Clinic offers high-quality patient care to individuals who do not have health insurance and those who have Medicaid. The fee is based upon a sliding scale and determined by income. In 2016, there were 5,112 patient visits to the Primary Care Clinic.

Lung Cancer Screenings

Tobacco use is a leading cause of lung cancer in both men and women. Good Samaritan now has the opportunity to find evidence of lung cancer sooner by offering Low Dose CT (LDCT) lung screenings that have been shown to save numerous lives in high risk populations. In 2016, no exams resulted in cancer diagnosis in screening patients. However, of the 70 patients screened in 2016, three are being monitored pre-annually, diagnostically for positive results of which one is considered suspicious and being monitored appropriately.

Convenient Care Clinic

At the Convenient Care Clinic, patients have access to medical care and diagnostic testing when their health care provider is unavailable. The clinic is dedicated to treating minor injuries and illnesses that need priority attention, instead of visiting the Emergency Department. In 2016, 11,247 individuals came to the Convenient Care Clinic.

23,600
Free Community Health Screenings Performed in 2016

- 62% of the 5,484 free blood pressure screens were abnormal
- 42% of the 1,895 free total cholesterol screens were abnormal
- 32% of the 1,328 free blood glucose screens were abnormal
- 28% of the 637 free HGB/A1C (hemoglobin test for diabetes patients) screenings were abnormal
- 16% of the 1,610 free Glomerular Filtration Rate (kidney function) screenings were abnormal
- 18% of the 78 free PAD (peripheral arterial disease) screenings were abnormal
- 5% of the 3,886 pulse oximetry screenings were abnormal
Annual Report

Gross Charge per Adjusted Discharge
Gross Charge per Adjusted Discharge represents the total charges generated by the number of patient discharges that are adjusted to reflect both the impact of inpatient and outpatient volumes.

Source: IHA Databank Report

Operating Expenses
Operating expenses of Good Samaritan allocated by category expensed.

Total Operating Expenses: $232,800,351
Expenditures / Contractual Write-Off per Dollar Charged

Expenditures per Dollar Charged is the percent of money used for each dollar spent by Good Samaritan.

**KEY**

**Expenditures**

- **Contractual Write-Off / Deductions**
  - 49% Medicare / Medicaid Deductions
  - 11% Managed Care / Other Deductions
  - 16% Wages and Salaries
  - 5% Professional Fees / Purchased Services
  - 5% Employee Benefits
  - 3% Supplies
  - 2% Free Medical Care
  - 2% Cost of Drugs Sold
  - 2% Bad Debt
  - 0.5% Utilities
  - 4% Depreciation and Interest

**Total Operating Expenses:** $232,800,351
Characteristics of Our Community

Good Samaritan serves 253,237 people:
- Southwestern Indiana: Knox, Daviess, Pike, Gibson, Sullivan and Greene counties
- Southeastern Illinois: Lawrence, Richland, Crawford and Wabash counties

Our Impact on Health

- Emergency Room Patient Visits: 40,992
- Inpatient Admissions: 6,875
- Outpatient Visits: 540,140
- Laboratory Tests/Procedures: 1,196,665
- Physical Medicine Treatments: 89,939
- Babies Delivered: 494
- Rehabilitation Admissions: 645

Our Impact on the Economy

- Employees: 1,933
- Annual Payroll: $104,731,847
- Cost Per Day to Operate: $637,809
- Local Goods Purchased: $13,033,740
  (This number includes goods & services within our 10-county service area, excluding bank services)
- Scholarships Awarded: $38,100
- Donations to Local Organizations: $56,374
- United Way Employee Donations: $85,114

Our Physician Specialty Services

- Anesthesiology
- Cardiology
- Dermatology
- Diabetology
- Diagnostic Radiology
- Emergency Medicine
- Family Practice
- Gastroenterology
- General Surgery
- Hematology
- Hospitalist
- Infections Disease
- Internal Medicine
- Nephrology
- Neurology
- Obstetrics & Gynecology
- Oncology
- Ophthalmology
- Oral & Maxillofacial Surgery
- Orthopedic Surgery
- Pathology
- Pediatrics
- Podiatry
- Psychiatry
- Pulmonology
- Radiation Oncology
- Sleep Medicine
- Urology
- Vascular & Thoracic Surgery
Facts and Figures - 2016

$3,784,710 was spent on charity care

500 walkers participated in the Samaritan Center’s Suicide Awareness Walk

35,927 tests and procedures performed

1,855 neurodiagnostic exams performed

Good Samaritan’s Dayson Heart Center performed 413 hours with the Serve365 program. This gives a total value of $24,941 and an average of 9.39 hours per leader reported. From October to December, Nursing Services volunteered 56 hours for food pantry distribution with Generations.

Respiratory tests and procedures completed: 127,439

170 employees graciously donated gifts to area children through the hospital’s Giving Tree.

82 employed physicians on staff

24,810 Number of patient vehicles parked by our valet services

Average length of stay is 4.8 days

$3,784,710 was spent on charity care